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ON THE COVER

Congratulations to Marty Hulsebos, an Access Energy Cooperative member-consumer, for supplying the cover image for this month's issue of lowa Electric Cooperative Living. See Page 14 for details on submitting cover images.

WE'RE PROUD OF OUR COOPERATIVE HERITAGE

BY CHUCK SODERBERG



You probably noticed that this magazine has a new name and a new look this month! It is my pleasure to introduce you to Iowa Electric Cooperative Living,

the magazine for member-consumers of Iowa's electric cooperatives. The content and local co-op news you've come to appreciate in the pages of Living with Energy in Iowa remain the same, but we've updated our name to incorporate our cooperative heritage.

When we were planning the debut of our rebrand, it seemed most appropriate to time it with National Co-op Month in October. As we strategized on a new title, it was important to include "cooperative" in the name because it's essential to who we are and what we do. Electric cooperatives are proud to be owned and governed by the local members we serve.

Core values remain constant

Our cooperative values are core to our existence and legacy. Many electric cooperatives were formed across the Midwest in the 1930s and 40s because investor-owned utilities at that time saw no profit in building infrastructure into rural areas to serve sparse populations. So, farmers and ranchers decided to form their own locally owned, not-for-profit electric cooperatives so they could gain access to safe, affordable and reliable power. And we're still here more than 80 years later delivering on that original mission to improve the quality of life for our members.

In fact, cooperative organizations around the world adhere to the same set of core principles and values. These seven cooperative principles are a key reason why electric

cooperatives operate differently from other types of electric utilities. We put the needs of our members first.

Information and education guides success

One of our key cooperative principles - Education, Training and Information - really explains why vour local electric cooperative invests in this magazine. It's important to educate and train our cooperative members, elected directors and co-op employees so they can effectively contribute to the development and success of the cooperative. We believe informed members like you make better decisions.

Thank you for taking time every month to read this publication. We make it a priority to keep you

informed on regional electric cooperative news, the latest trends in the electric industry, energy efficiency tips that can save you money and safety information to protect your family. We also enjoy sharing member photos and member recipes with you each month. Make sure to bookmark our updated website at www.ieclmagazine.com where you can enter our monthly Editor's Choice Contest for a chance to win a great prize!

We believe our new name and updated design will help us connect with our greatest cooperative asset our members.

Chuck Soderberg is the executive vice president and general manager of the Iowa Association of Electric Cooperatives.

EDITOR'S CHOICE CONTEST

Win an **Instant Pot!**

This Instant Pot Pro is a pressure cooker, sous-vide cooker, slow cooker, rice cooker, food warmer, yogurt maker, cake maker, sauté pan and steamer. The generous



8-quart capacity cooks up to eight portions – ideal for families, meal prep and batch cooking. An essential machine for every kitchen, this Instant Pot has an upgraded steam release switch with a noise-diffusing cover plus easy-grip handles on the inner pot, a large LCD screen and an autosealing lid.

Visit our website and win!

Enter this month's contest by visiting www.ieclmagazine.com no later than Oct. 31, 2021. You must be a member of one of Iowa's electric cooperatives to win. There's no obligation associated with entering, we don't share entrant information with anyone and multiple entries from the same account will be disqualified. The winner of the Breville Panini Press from the August issue was Melvin & Kay Hauf from Guthrie County Rural Electric Cooperative Association.

LOCAL PERSPECTIVE

IT'S A MATTER OF (CO-OP!) PRINCIPLES

BY MICHAEL GEERDES



ACE Hardware. State Farm, REI. Land O'Lakes and **Grundy County REC** all share something in common: we're all cooperatives.

We may be in

different industries, but we all share a passion for serving our members and helping our communities thrive. In fact, all cooperatives adhere to the same set of seven principles that reflect our core values of honesty, transparency, equity, inclusiveness and service to the greater community

October is National Co-op Month, so this is the perfect time to reflect on the cooperative principles that have stood the test of time but also cooperative principles.

provide a framework for the future.

Let's take a look at the first three



Voluntary and **Open Membership** Just like all co-ops, **Grundy County REC** was created out of

necessity - to meet a need that would have been otherwise unmet in our community. So in 1937, a group of neighbors banded together and organized our electric co-op so everyone in our community could benefit. For a modest membership fee to the co-op, any farmer could get electricity brought to his farm. Neighbors came together to tackle a problem that they all had but couldn't solve alone. They worked together for the benefit of the whole community, and the newly established electric lines helped power economic opportunity in our community.

While this history may be forgotten, key parts of that heritage remain the focus on our mission and serving the greater good. In this, we include everyone to improve the quality of life and economic opportunity for the entire community. Membership is open to everyone in our service territory, regardless of race, religion, age, disability, gender identity, language, political perspective or socioeconomic status.





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General Manager: Michael Geerdes

Officers and Directors:

District 1: Kevin Pruisner

District 2: Norbert Boyle

District 3: Nick Strohbehn

District 4: Larry Rohach

District 5: Matt Kopriva

District 6: David Schmidt District 7: Jason Paper

This institution is an equal opportunity provider and employer.



Democratic Member Control

Our co-op is well suited to meet the needs of our members because we

are locally governed. Each member gets a voice and a vote in how the co-op is run, and each voice and vote are equal. Grundy County REC's leadership team and employees live right here in the community. Our board of directors, who helps set long-term priorities for the co-op, also live locally on co-op lines. These

board members have been elected by neighbors just like you. We know our members have a valuable perspective, and that's why we are continually seeking your input. We encourage you to weigh in on important coop issues and participate in co-op elections.

Our close connection to this community ensures we get a firsthand perspective on members' priorities, thereby enabling us to make more informed decisions on long-term investments.



Members' Economic **Participation**

As a utility, our mission is to provide safe, reliable and affordable

energy to our members. But as a coop, we are also motivated by service to the community, rather than profits. Members contribute equitably to, and democratically control, the capital of Grundy County REC. At least part of that capital remains the common property of the cooperative. Members allocate surpluses for co-op programs, initiatives, capital investments and supporting other activities approved by the membership.

Because we are guided by seven cooperative principles, it's not just about dollars - it's about opportunity for all and being fair when engaging with our members. The cooperative way is a values-based business model.

Grundy County REC is a reflection of our local community and its evolving needs. We view our role as a catalyst for good and making our corner of the world a better place. And by the way, that sums up the seventh co-op principle, "concern for community," which I'll elaborate on in a future column.

Michael Geerdes is the general manager for Grundy County REC.

GRUNDY COUNTY REC 2021 ANNUAL MEETING RECAP



The staff and board of directors were excited to hold the Grundy County REC Annual Meeting in person this year. The evening was full of fun, delicious food and great conversation.

Board President Larry Rohach called the 85th Annual Meeting of Grundy County Rural Electric Cooperative to order. In accordance with the articles of incorporation and bylaws, the business meeting was conducted to complete director elections. Through the return of 207 ballots, the required quorum of 50 was established. Treasurer Kevin Pruisner, President Larry Rohach and General Manager Michael Geerdes provided updates for those in attendance. The floor was also open to those in attendance for discussion and questions.

Parliamentarian Dennis Puckett, attorney with Sullivan & Ward. conducted the director election process. The following directors were re-elected to three-year terms:

- Incumbent Norbert Boyle, District 2
- Incumbent Nick Strohbehn. District 3

The meeting included multiple prize drawings for a chance to win a Daniel Boone Green Mountain Grill from Recreation Unlimited, a member of our REC in Traer; one of four \$50 bill

credits; and the opportunity for a mini member to win a bike and shop for their bike of choice with our linemen! The lucky winners of these great prizes

- Marilyn Svoboda Daniel Boone Green Mountain Grill
- Lucy Meyers Bike and shop with a lineman
- Clearview Family Farms -\$50 bill credit
- Shane Metz \$50 bill credit
- Rosemary Heetland \$50 bill credit
- St. Wenceslaus Church \$50 bill credit

Following the business meeting, the board re-organizational meeting was held. Below are Grundy County REC's slate of elected officers:

- Larry Rohach, president
- Jason Paper, vice president
- Nick Strohbehn, secretary
- Kevin Pruisner, treasurer
- Matt Kopriva, assistant secretary and treasurer

Thank you to all the members, guests and fellow cooperative managers who took the time to stop in for the annual meeting.



EMPLOYEE ANNIVERSARIES

Congratulations to two Grundy County REC employees on their service anniversaries, celebrated last month.

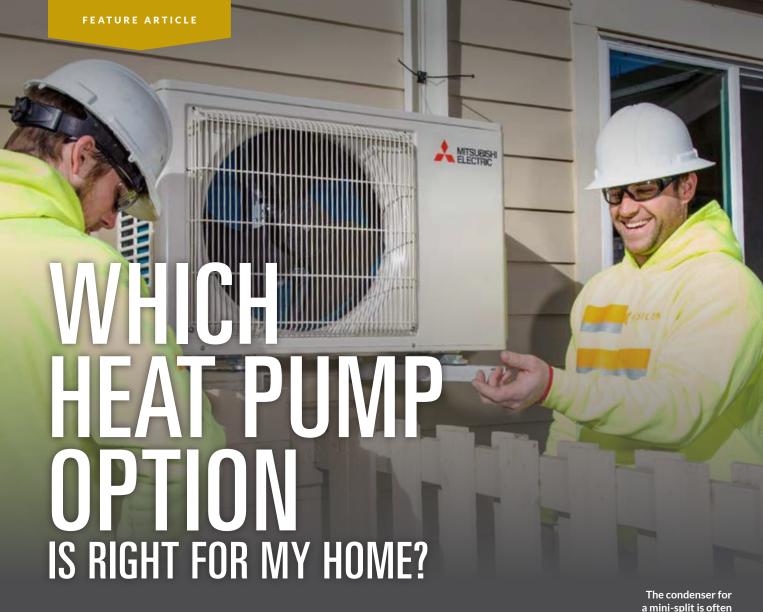
Jeff Brophy, manager of finance and administration. celebrated one vear of service with Grundy County REC on Sept. 1.



Scott Kuiper, warehouseman, celebrated his seventh year of service with **Grundy County** REC on Sept. 29.



Both Jeff and Scott are valuable staff members, and we thank them for their hard work and dedication to Grundy County REC!



BY PAT KEEGAN AND BRAD THIESSEN

a mini-split is often mounted on an exterior wall.

Heat pumps can be a good alternative for heating homes. The technology has improved a lot over the past 10-20 years and is likely to be at least 20% more efficient than traditional home heating systems. In the summer, heat pumps can also cool your home, which is a bonus!

There are a variety of home heat pump options on the market today. Newer models of heat pumps can operate effectively in sub-zero weather, but sometimes they do so by switching to electric resistance mode, which is much less efficient. In a colder climate, it may be worth investing in a dual fuel system where propane or another fuel provides supplemental heat on extremely cold days.



Photos: Marcela Gara, Resource Media

Here are a few situations where you might use the different types of airsource heat pumps.

Ducted heat pump
If your home has a forced-air
furnace, a centralized air-source heat
pump can work well. A compressor
outside your home that looks like
an A/C unit is connected to your
home's existing duct system. Like your
furnace, the temperature is controlled
through one main thermostat. This
is a solid solution if your system has
quality ductwork that heats and cools
every room evenly, which is rare.

The ductwork in most homes is not designed to heat or cool every room evenly. Long supply runs provide little air to some rooms, and it's typical for some rooms to lack return air registers. Also, ductwork is often leaky, which creates comfort issues. If leaky ducts are in unheated areas such as crawl spaces or attics, it will increase your heating and cooling costs. Poor ductwork will render any kind of central heating or cooling system much less effective. Some HVAC contractors can repair ductwork problems if the ductwork is accessible.

Mini-split heat pump
If your home does not have
ductwork or the ductwork is poorly
designed or leaky, a ductless mini-split
heat pump might be your best bet.

With a mini-split heat pump, tubes connected to the outside compressor carry refrigerant to one or more air handlers, which are mounted high on a wall to distribute air. Thermostats regulate each air handler, providing control of different zones in the home.

In climates that don't experience extreme cold, a ductless heat pump could supply all the heating and cooling in a small home. They are often used in combination with a central heating and cooling system. Ductless mini-splits are an excellent option if you don't have central air ducts, your ducts are leaking, or you only want the new ductless heat pump to heat or cool part of the home.

Geothermal (or groundsource) heat pump

Several feet underground, the temperature remains constant year-round, typically between 45-75 degrees F, depending on latitude. Heat is transferred into or out of the ground by pipes buried in a loop 10 feet underground or drilled up to 400 feet into the earth. The pipes carry water to a compressor, which uses a refrigerant to transfer the heat to or from your home's ducts.

A geothermal heat pump system is extremely energy efficient since the earth's temperature is warmer than the outside air in the winter and cooler than the outside air in the summer.

But this efficiency comes with a high price tag, which is the initial cost to install the pipe loop or drill the hole for a vertical pipe.

Heat pump efficiency basics

Heat pumps vary in efficiency, and this is measured in two ways. The Heating Seasonal Performance Factor (HSPF) rating measures heating efficiency and the Seasonal Energy Efficiency Ratio (SEER) rating measures cooling efficiency. The minimum ratings for a new heat pump are HSPF 8.2 and SEER 14. Heat pumps with the ENERGY STAR® rating are significantly more efficient than the minimum standard. The quality of the installation also matters, and some contractors will have more experience and training than others.

This information is a good starting point for research of heat pumps, but it is also important to check with a local electric co-op for additional information and guidance. If you have a qualified energy auditor in your area, an audit could be a great next step, especially if it includes a duct leakage test. The next step is to reach out to contractors and request a few quotes.

Pat Keegan and Brad Thiessen of Collaborative Efficiency write on energy efficiency topics for the National Rural Electric Cooperative Association, the national trade association representing more than 900 local electric cooperatives.





Combine ½ cup brown sugar and ½ cup salt in 6 cups water, bring to a boil. Stir until dissolved and then add bay leaves and peppercorns. Lower heat and simmer for 5 minutes. Turn off heat and allow brine to cool completely to room temperature. Add pork loin and brine to a zip-top bag, squeeze out as much air as possible and seal. Put sealed bag into a large pot or bowl and refrigerate for at least 12 hours, up to 24 hours. Mix ½ cup brown sugar, 2 teaspoons salt, smoked paprika, chili powder, cumin, garlic powder, black pepper and cayenne pepper to create a pork rub. Remove pork loin from brine and generously apply rub to all sides of the loin. Wrap in plastic wrap and refrigerate overnight. Remove from fridge and remove plastic wrap. Place on a wire rack over a sheet pan with sides. Place 2 cups water and liquid smoke in the pan. Bake at 400 degrees F for 45 minutes, then turn down to 250 degrees F for 7 hours or until internal temperature is 190 degrees F. Turn off the oven and let pork rest in the oven for 1 hour. For pulled pork, shred after removing from the oven or for pork loin slices, wrap in foil and slice the next day.

Lisa Stuck • Dows • Prairie Energy Cooperative

Cut butter into pieces and place on top. Put pepperoncini on last. Cook on low for 5 hours. Serves 8

Donna Faga • Adair **Guthrie County Rural Electric Cooperative Association**

PORK CHOP BAKE

- pork chops
- potatoes, sliced
- onion, sliced
- 1 can cream of mushroom soup
- ½ can milk (use soup can) cheese, grated

Layer ingredients in baking dish in order listed, top with cheese. Bake covered at 350 degrees F for 2 hours. Serves 4-6

> Raccoon Valley Electric Cooperative

PINEAPPLE PORK TACOS

- 1 white onion, thickly sliced
- ½ fresh pineapple, cut into chunks (about 2 cups)
- 1 pound pork tenderloin, thinly sliced crosswise
- 8 corn tortillas, warmed
- ½ cup cilantro, roughly chopped lime wedges

Arrange oven rack about 6 inches from the heating element and preheat broiler. Arrange onion and pineapple on a large foil-lined baking sheet and broil 6-8 minutes, stirring once or twice, until softened and browned in parts; transfer to a platter and keep warm. Arrange pork on the same baking sheet and broil 6-8 minutes, stirring once or twice, until cooked through and golden brown; transfer to platter with pineapple and onion and toss gently. Spoon onto tortillas, top with cilantro and serve with lime wedges on the side.

Jamie Zomermaand ● Maurice North West Rural Electric Cooperative

BARBECUED PORK ROAST

- 3½ pound pork roast
- 1½ cup ketchup
 - 2 tablespoons brown sugar
 - 2 tablespoons Worcestershire sauce salt and pepper, to taste onion, to taste

Brown roast and put in slow cooker. Mix remaining ingredients and pour over roast. Cook on low all day. Leftovers make good sandwiches. Adjust the ingredients down for a smaller roast.

Janice Schneidermann • Little Rock Lyon Rural Electric Cooperative

BRUNCH HOT DISH

- 2½ cups herbed croutons
- 2 cups American cheese, shredded
- 1½ pounds pork sausage, browned and drained
- 4 large eggs
- 3 cups milk, divided
- 1/4 teaspoon dry mustard
- 1 can cream of mushroom soup
- 1 can mushrooms, drained (optional)

Place croutons in a sprayed 8x12-inch baking dish. Top with cheese and then sausage. Beat eggs together with $2\frac{1}{2}$ cups milk and mustard. Pour egg mixture over cheese and sausage. Let set in refrigerator overnight. Before baking, dilute mushroom soup with $\frac{1}{2}$ cup milk and pour over top of hot dish. Sprinkle on mushrooms if desired. Bake at 300 degrees F for 1.5 hours. Serves 8

DeeAnn Paulsrud ● Danbury North West Rural Electric Cooperative

PORK CHOPS AND CREAMY RICE

- 11/3 cup instant rice
- 1 can cream of celery soup
- 1 can cream of mushroom soup
- ½ cup milk
- 1 envelope dry onion soup mix
- 4 pork chops

Heat the canned soups and milk, then stir in rice. Place rice mixture in the bottom of a greased 9x13-inch casserole dish. Lay pork chops on top of rice and sprinkle with onion soup mix. Cover and bake at 325 degrees F for 1.5-2 hours. No need to brown chops first.

Ruth Van Zandbergen

Orange City
North West Rural Electric Cooperative

SWEET AND SOUR PORK RIBS

- 1 pound pork ribs
- 1 tablespoon flour
- 1 tablespoon Worcestershire sauce
- ½ cup sugar
- 2 tablespoons soy sauce
- ½ cup ketchup
- ½ cup water
- 2 teaspoons vinegar sliced pineapple (optional)

Fry ribs until brown. Mix all other ingredients in a bowl, then coat ribs with sauce mixture. Simmer for one hour. Serves 4-6

Denise Anderson

◆ Ocheyedan

Osceola Electric Cooperative, Inc.

WANTED:

DATE NIGHT AT HOME



THE REWARD:

\$25 FOR EVERY ONE WE PUBLISH!

Deadline is Oct. 31, 2021

Please include your name, address, telephone number, co-op name and the recipe category on all submissions. Also provide the number of servings per recipe.

EMAIL: recipes@ieclmagazine.com

(Attach your recipe as a Word document or PDF to your email message.)

MAIL: Recipes

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KAY SNYDER

A theme for this year's National Co-op Month is "By the Community, For the Community." Developing industrial property to support business growth and job creation is a perfect example of this in practice.

For three and a half decades, lowa's electric cooperatives have supported the development of 95 industrial parks totaling more than 7,250 acres of property. Why is this important? Industrial parks are instruments for attracting business investment and for creating jobs. Established industrial parks generate comparative and competitive advantages that attract innovative businesses, leading to more jobs and a larger tax base.

Serving a growing number of commercial and industrial customers

In 1985. Iowa rural electric cooperatives established Iowa Area Development Group as their economic development organization to lead a concerted effort to grow the business and industrial base in Iowa. The number of commercial & industrial (C&I) customers the cooperatives

are serving is an indicator of this initiative's success.

Here is a snapshot of progress over the last 35 years:

- Large C&I members have grown from 67 in 1985 to 321 in 2020.
- Small C&I members have grown from 4,590 in 1985 to 28,713 in 2020.
- In 1985, C&I sales were 14% of total sales; in 2020 they were 54%.

In 1985, C&I revenues were 12.6% percent of total revenues; in 2020 they were 45%.

Industrial parks bring unique benefits to the communities and regions in which they are located. Here are three examples from across the state.

Stanton Technology Park

Stanton recently broke ground on the 22-acre **Stanton Technology Park** located on the city's northeast side at the intersection of U.S. Highway



34 and Halland Avenue, Farmers Mutual Telephone Company (FMTC) will provide robust technology and connectivity capabilities to the park, which is necessary to attract hightech companies looking to locate in a rural area. The Stanton Child Resource Center will be the first business to locate in the park. Onsite day care is a perfect amenity to attract companies to the park. Both Southwest Iowa REC and FMTC have provided financial support and will serve the park's electric power and technology needs.

Calhoun County Business Park

In early June, a groundbreaking ceremony was held to recognize the start of construction on the Calhoun County Business Park. This is the county's first business park and is strategically located at the intersection of U.S. Highway 20 and Highway 4 north of Rockwell City. The 16.5-acre first phase is currently under development. When all four phases are complete, the park will provide 115 acres of industrial space. Top prospects for the park include cold storage, warehouse, distribution and logistics companies. **Calhoun County Electric Cooperative** Association and Corn Belt Power **Cooperative** are partners in the park and are joined by **Iowa Lakes Electric** Cooperative and Butler County REC in providing financial support for development.

Butler Logistics Park

The Butler Logistics Park is a prime example of the significant development that can happen as a result of available industrial space. Since the creation of the 92-acre first phase in 2014, the park has seen phenomenal expansion and success. Phase one is now home to POFT ethanol plant, American Colloid and Zinpro, as well as a rail classification yard serving up to 150 cars for lowa Northern Railway.

In 2019, the 230-acre second phase was quickly purchased by TrinityRail, a \$60 million facility for rail repairs, maintenance and modifications. This project created approximately 250 jobs. Also in 2019, Valor Victoria, Iowa Northern Railway Company (IANR), Watco Companies and Union Pacific (UNP), launched an internationally focused intermodal service through the newly developed Butler Intermodal Terminal at the Butler Logistics Park. This service provides an alternative to larger Midwest rail hubs and provides shippers with a cost-competitive solution that reduces long-haul trucking miles.

"Iowa Northern is thrilled to be part of this remarkable new service product for Iowa industries seeking strategic solutions to maintain a competitive global presence in the marketplace," says Daniel Sabin, president of Iowa Northern Railway.

In 2021, Shell Rock Soy Processing, a new start-up venture, purchased approximately 100 acres in the park's third phase to construct a soy processing facility. Scheduled to open in 2022, this facility will employ 50-60 workers and is expected to crush 38.5 million bushels of soybeans annually.

Currently, 60 acres are available on the south side of the park for additional development. This is truly a "build it, and they will come" story made possible through important partnerships between **Butler County REC**, local, regional, state and federal partners.

Additional industrial and business parks in various stages of development are located across Iowa, including LeMars, Estherville, Algona, Humboldt, Marion and more, Visit www.IADG.com/sites-buildings to view available properties.

By the community, for the community

Electric cooperatives' active community involvement ensures a firsthand understanding of local priorities and enables them to make informed decisions on long-term investments.

While the theme "By the Community, For the Community" can take on a variety of meanings, it applies perfectly when recognizing the contributions electric cooperatives have made in generating business and industrial growth, which then create jobs and wages that support the people and communities they serve.

Kay Snyder is the director of marketing and communications for the Iowa Area Development Group.



MEET GRUNDY COUNTY REC DIRECTOR NORB BOYLE



How long have you been with the Grundy **County REC** board? I've been on the board for 9 years

and was just

reelected for another 3-year term at the 2021 Annual Meeting.

Why did you decide to run?

I received a call from a neighbor who was looking for candidates. I thought it sounded interesting to not only be involved with something different than crops, but I also had a desire to be involved and serve the members.

What are some of your accomplishments while on the board and committees?

In my time on the board, I've been a part of a couple of general manager searches and served on the building committee for the construction of the new headquarters. I've also served in most of the positions on the board, including president last year.

What's your favorite thing about serving on the board?

Serving the members and meeting all kinds of new people over the years in the electric industry are some of my favorite parts of serving on this board. It's a big family, and I've made a lot of connections over the years. I always keep the best interests of the members in mind while making decisions.

What do you like to do in vour free time?

I enjoy spending time with my family, including my grandkids, camping on the weekends and hanging out with friends. With a full-time job with Greenbelt Bank, volunteering with the Ackley Fire Department, serving on the Grundy County REC board and spending time with family - there isn't much free time, but I wouldn't have it any other way!

October is **National Co-op** Month!

Community born. Community led. Focused on YOU.









Sign up for **Co-op Month** Giveaways!

Coloring Contest

\$200 gift card - Seven Oaks Resort in Boone

Register for \$100 Bill Credit

online: coopstats.com/grundycounty21 at: facebook.com/GrundyCountyREC

or: stop by our office



One entry per account accepted for each drawing Oct 1-31, 2021. All winners drawn at random from qualified participants, announced on Nov 2, 2021. See grundycountyrecia.com for complete rules.



also now available for travelers who want to learn more about exploring lowa.

"lowa is fortunate to have four seasons of travel," says Amy Zeigler, state tourism manager for the Iowa Tourism Office. "Our research shows that fall accounts for nearly 30% of visitors. Both the Iowa Farm & Fun Passport and Fall/Winter Iowa Travel Guide provide an abundance of ideas to inspire travel and offer activities over the next several months."

The Iowa Farm & Fun Passport features two trail options:

The **Iowa Dairy Trail** includes homemade ice cream, cheese and all things dairy. Each check-in on the Dairy Trail earns travelers one entry into a monthly sweepstakes drawing through December, courtesy of Midwest Dairy. Prizes include an ice cream maker, smoothie maker, espresso machine and an artisan pizza oven.

Destinations

- Cinnamon Ridge Country Cupboard Donahue
- Country View Dairy Hawkeye
- Frisian Farms Cheese House Leighton
- Hansen's Farm Fresh Dairy Hudson
- Hinterland Dairy Donnellson
- Iowa State University Creamery Ames
- Iowa's Dairy Center Calmar
- Milton Creamery LLC Milton
- New Day Dairy GuestBarn Clarksville
- Picket Fence Creamery Woodward
- Wells Visitor Center & Ice Cream Parlor Le Mars
- WW Homestead Dairy LLC Waukon

The **Fall Fun Trail** features pick-your-own apple orchards and pumpkin patches giving travelers the chance to redeem family deals and discounts. The new passport joins existing programs for state parks, scenic byways, wine and beer. All passports are available at traveliowa.com/passport.

Photos: Iowa Tourism

Destinations

- Bloomsbury Farm Atkins
- Center Grove Orchard Cambridge
- Colony Pumpkin Patch North Liberty
- Enchanted Acres Sheffield
- Flatrack Farms Pumpkin Patch Garner
- Harvestville Farm Donnellson
- Howells Greenhouse and Pumpkin Patch Cumming
- Little Sioux Orchard Okoboji
- Seed Savers Exchange Historic Orchard Decorah

The free 140-page Fall/Winter Iowa Travel Guide can be ordered online at traveliowa.com, by phone at 800-345-IOWA or picked up at any of Iowa's 13 Welcome Centers. An online version is also available.

Editor's Note: Many of these destinations feature businesses served by Iowa's electric cooperatives. Because Iowa's electric co-ops serve member-consumers in all of lowa's 99 counties, you'll also be traveling through several cooperative-served communities when visiting the dairy trail and fall fun trail.

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IT'S TIME TO SAVE ENERGY!

Heating season will arrive soon, making it a great time to plan to save energy.

No matter what kind of heating system you have in your house, you can save money and increase your comfort by properly maintaining and upgrading your equipment. But remember, an energy-efficient furnace alone will not have as great an impact on your energy bills as using the whole-house approach. By combining proper equipment maintenance and upgrades with recommended insulation, air sealing and thermostat settings, you can save about 30% on your energy bill while reducing environmental emissions.

7 Heating Tips

- 1 Set your programmable thermostat as low as is comfortable in the winter and lower the setpoint when you're sleeping or away from home.
- 2 Clean or replace filters on furnaces once a month or as recommended.
- (3) Clean warm-air registers, baseboard heaters and radiators as needed; make sure they're not blocked by furniture, carpeting or drapes.
- Eliminate trapped air from hotwater radiators once or twice a season; if unsure about how



to perform this task, contact a professional.

- 5 Place heat-resistant radiator reflectors between exterior walls and the radiators.
- Turn off kitchen, bath and other exhaust fans within 20 minutes after you are done cooking or bathing. When replacing exhaust fans, consider installing highefficiency, low-noise models.
- During the winter, keep the draperies and shades on your south-facing windows open during the day to allow the sunlight to enter your home and closed at night to reduce the chill you may feel from cold windows.

Source: energy.gov



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ADVENTURES IN BULK BUYING

BY VALERIE VAN KOOTEN

Iowa has a plethora of bulk grocery stores, many of them operated by the Amish or the Mennonites. There are the more established stores in Kalona and Hazleton, with newer ones popping up in the Albia, Troy and Chariton areas. Each has its own vibe and offerings.

I have long been an avid purveyor at bulk stores. No, that's an understatement. I need to admit my weakness - buying things in bulk makes me a little crazy. Of course, I purchase items that I will actually use, such as dried onions and whole cloves for holiday decorations. But things go haywire when I run across something novel, buy it, and then have no idea what to do with it later.

Novelty doesn't run in bulk

For instance, take a 4-pound bag of marshmallow bits, the kind that come in a favorite breakfast cereal, but just the marshmallows. The best part! My kids would love these! Which was true, for about three days. They snarfed them to a nausea-induced state and then swore off them forever. After several months in the freezer, the marshmallow bits got thrown into a snack mix and were finally consumed.

My most boggling purchase was the 3-pound bag of meringue powder. I have made precisely one meringue pie in my life - lemon - and even my home economics teacher in high school had to admit it was perfect. However, I never again have had the motivation or the time to repeat this feat.

I have no idea how many pies could be made from 3 pounds of meringue powder, but obviously this package was meant for someone manufacturing tarts on an industrial scale. Why I purchased it remains a mystery swathed in the mists of time. After incredulous laughter from my family, my grandma took it off my hands. When she died several



years later, we cleaned out her house and discovered the bag remained unopened in her cupboard.

Mountains of mums

Lest you think I only overbuy at bulk stores, I'm bound to disappoint you. A newer entrant into the bulk sales world is the Amish produce auction, held several times a week throughout the year. Everything is bid on in large lots - 36 peppers, a box of 150 pumpkins or 15 large mums.

Who can resist those mums-colorful and full, lined up in rows, just waiting to be taken home?

And so I bit. My plan was to keep six of them and sell the rest to friends and family. Great idea but transporting them in my cramped Grand Am without crushing them meant a feat of gymnastics unknown to the Olympics. First, the plants were much larger than they looked standing together bloom to bloom. I wedged them into the trunk, tucked them

onto the floorboards, folded them on either side of my legs. It looked as if Shakespeare's Birnam Wood had come to life, driving down the road.

Second, a hitherto unknown problem came hopping to life. Each mum housed at least 9.5 grasshoppers, all of which began jumping around the car - except for the .5, which dropped wings on my lap. Opening the windows sucked some of them out, but the wind also mangled the mums.

After a precarious journey, we arrived home. I kept the best mums and gave the rest away. I didn't have the nerve to charge for them in their diminished condition.

I still buy mums every year, bringing a larger vehicle along. But I've sworn off the meringue powder. I promise.

Valerie Van Kooten is a writer from Pella who loves living in the country and telling its stories. She and her husband Kent have three married sons, two incredibly adorable grandsons and a lovely granddaughter.



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